



# SALMON SIMS THOMAS

*Accountants and Consultants*

## *Your Day. Your Way.*

A Day Tailored to Fit the  
Compliance Goals of Your School

**Are you concerned about complying with regulatory guidelines?**

**Do you want to improve your internal controls and processes?**

*Pressing questions often need a face-to-face answer because the answers often lead to other questions.*

*Get customized answers to your questions when one of our career school specialists comes to your campus to spend one-on-one time training with you and your financial aid staff.*

**Purpose** Your Day. Your Way. is designed to provide school owners and financial aid administrators with the tools to make better decisions, improve compliance, and address your most challenging financial aid issues.

**Topics** This is your day. You create the agenda. Examples of our most requested topics include:

- Verification
- Pell/DL reconciliations
- Return to Title IV calculations
- Professional judgment
- Dependency overrides
- File maintenance
- Internal controls
- Compliance with consumer information requirements
- Audit preparedness
- Award packaging
- SSCR/NSLDS reporting

### Consultants



**Eileen Keller, CPA,  
Director of Career School Services**

Eileen has 20+ years in financial aid compliance and reporting. Prior to joining Salmon Sims Thomas, she served as director of finance at a career school where she managed Title IV financial aid compliance and reporting. Eileen is a recognized expert on topics concerning Title IV financial aid compliance, change of ownership, 90/10 compliance, financial ratio planning and compliance. She is a frequent speaker at career school conferences.



**Karen Eilert, Compliance Manager**

Karen has extensive experience in financial aid compliance. Before joining the firm, she spent five years as director of financial aid at a career school where she managed all aspects of the Title IV compliance, reporting and other school-related issues. She also spent eight years working as a corporate financial aid director for four campuses throughout the DFW metroplex. Karen currently performs compliance audits and consults clients in all areas of Title IV financial aid compliance and internal control.



**Katie Clinton, Senior Compliance Auditor**

Katie has 18 years of experience working with career schools which includes serving as an assistant financial aid director an corporate financial aid officer. Katie also assisted in the maintenance, monitoring and systems testing of school compliance materials. She currently performs compliance attestation audits, quarterly default management reviews and compliance consulting and is knowledgeable in all areas of financial aid compliance.



**Rob Mehlmann, Senior Compliance Auditor**

As a former internal compliance manager, Rob monitored the compliance of several departments for a group of career colleges with 15 campuses and a total population of 7,000 students. He has in-depth knowledge of compliance regulations and regulatory standards. Rob's previous experience as an internal auditor, financial aid director, SFA fiscal manager and admissions officer makes him a valuable member of our team.

### About Salmon Sims Thomas Accountants and Consultants

Since 1987, Salmon Sims Thomas has provided tax, audit, and consulting services to the career school and college sector. Unique to our firm, is a team of experts who are dedicated exclusively to this sector. Many have served in positions as compliance and financial aid officers, which gives you the assurance we understand the needs of your school and requirements of the Department of Education. Ensuring your school's financial compliance is our top priority. For more information visit [www.sstcpa.com](http://www.sstcpa.com).

**Call today and schedule a date to meet  
one of our compliance specialists.**

**Contact Eileen Keller:  
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